PRODUCTS AND SERVICES

OVERVIEW

Leading Distributor of Industrial Supplies















Welcome to our first edition of the Trans-Tasman We Are Applied TM !



CONTENTS



Founded in 1923, Applied has become one of the largest global Industrial Distributors in the world. Therefore, we want to give everyone an overview of our capabilities - including the comprehensive range of products and services we have at our disposal to Keep Industry Running.

With 580 branches, 12 Distribution Centres and over 6200 employees worldwide, our specialised expertise and know-how is bridging today's challenges with tomorrow's opportunities. We want you to know that as your operational requirements become more demanding and testing in today's dynamic business environment - you can rely on Applied, our trusted brands, expertise and support to help you meet your challenges.

It is important to note that the value Applied provides takes many forms - from inventory optimisation that reduces your maintenance costs, to increased production and training. This, in conjunction with our strong supplier partnerships, ultimately enables us to find and recommend the most ideal solution. You can rely on Applied to constantly strive to keep you up to date with the latest innovative solutions in this fast changing world, as we continue to build upon our core competencies - having comprehensive inventory locally, specialised expertise and excellent customer service.

Looking to the future, Applied's main objective and focus is to increase your productivity and reduce your maintenance costs. Every year Applied generates tens of millions of dollars of documented value-add for our customers. On-going continuous improvement initiatives from rebuild & design, to inventory management and customer specific training, allows Applied to offer a host of specialised value-adding services. Like our products, you can trust that our services are backed by our specialists, with years of knowledge and industrial experience in critical applications such as gearboxes, motors, pumps, fans.

We look forward to continuing to expand our innovative solutions for the Industrial Internet of Things (IIoT) – engaging our Supply Partners in delivering smart products and systems that improve predictive and preventive maintenance, enable remote machine monitoring, and provide more automated and connected organisations.

We aspire to be part of your journey, and look forward to utilising all our resources and capabilities to help you, our valued customer, grow sustainably.

WE ARE LEADING BRANDS. SPECIALISED SERVICES AND **COMPREHENSIVE** KNOWLEDGE.

WE ARE ALL THINGS **INDUSTRIAL®**





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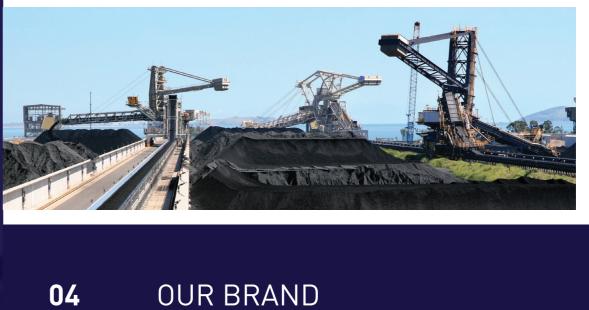


APPLIED

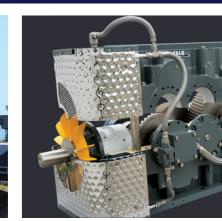


JOE MANGIAPANE

Managing Director







OUR **BRAND**











At Applied Industrial Technologies® our customers are our focus.

We aim to provide you with a continuous commitment by offering a broad range of world-class products and solutions to suit any application.

We align ourselves with major brands and suppliers to ensure our customers have access to a leading range of quality products and solutions to service their needs.

We understand the demands of industry and do our very best to secure a competitive position in the marketplace.

As your operational requirements are ever-changing, rely on Applied® for the trusted brands, expertise and support you require.

OUR KEY VALUES

What We Believe In

INTEGRITY

Honest and trustworthy in all we do

RESPECT

Fair and ethical relations with everyone

CUSTOMER FOCUS

Dedicated to customer needs, providing value-added service at every touch point

COMMITMENT TO EXCELLENCE

Quality in our products, service and support

ACCOUNTABILITY

Motivated and responsible for our actions and results

INNOVATION

Creative in generating value; anticipating and embracing change for new opportunities

CONTINUOUS **IMPROVEMENT**

Committed to becoming better, as individuals and as a team

TEAMWORK

Working together, winning together

OUR **PRODUCTS**

Applied® is an authorised distributor of more than 250,000 products representing more than 200 world-class manufacturers across 18 categories. Our strong supplier partnerships and product authorisations help us find and recommend new, innovative solutions:

BEARINGS

Constrain relative motion to only desired motion, reducing friction between moving parts with an array of bearings catered to every need.

Ball Bearings, Cam Clutch Bearings, Cam Followers, Cartridge & Insert Bearings, Housings and Accessories, Mounted Bearing Units, Rod Ends, Plain Bearings & Bushings, Roller Bearings, W.I.R Bearings



























ADHESIVES. SEALANTS & TAPE

With excellent fluid and high temperature resistant options, bind or seal materials and resist their separation with the most comprehensive selection of premium grade adhesives, sealants & tapes.

Accelerators & Primers, Adhesive Equipment, Adhesive Kits, Adhesives, Belt & Rubber Repair, Gasketing, Sealants, Tapes, Wraps & Bandage









CHEMICALS, COATINGS AND COMPOUNDS

From high-performance, long-lasting, corrosion protection without repeated applications, to lubricants that displace and protect – our professional grade selection of chemicals, coatings and compounds are suitable for a variety of applications.

Anti-Friction Coatings, Anti-Seize Compounds, Anti-Spatter Welding, Appearance Products, Applicators & Sprayers, Backing, Impact & Rebuild Compounds, Belt Dressings, Cleaners & Degreasers, Corrosion Inhibitors, Cutting Fluids & Compounds, Pastes & Powders, Penetrants & Lubricants, Protectants & Coatings, Release Sprays, **Specialty Products**















OUR **PRODUCTS**



OUR **PRODUCTS**



POWER TRANSMISSION

Full range of Industrial V-belts, Synchronous Timing belts, Industrial and Agricultural Roller Chain, Attachment Chain, Engineering Conveyor Chains, High Efficiency Motors, Mining Spec Motors, Hazardous Location Motors, Aluminium and Cast Iron Gearboxes, Elastomeric & Metallic Couplings, full complement of industrial ironware (sprockets, pulleys, taper lock bushes and keyless locking units, idlers)













POWER











M JOHN KING









HOSE & FITTINGS

Whether it be chemicals, fuel, air or water - choosing the right hose to transfer materials is important. That is why we have an extensive range of hoses and fittings, catered to your every need.

Cam & Groove Fittings & Accessories, Clamps, Couplings, Hose Clamp Kits & Merchandisers, Hydraulic Fittings, Hydraulic Hose, Industrial Fittings, Industrial Hose, Quick Disconnect Couplers, Sanitary Products











HYDRAULIC PRODUCTS

From hydraulic pumps that convert mechanical power into hydraulic power, to accumulators that reduce the amount of energy required to maintain constant pressure our extensive range of hydraulic products are sure to improve the efficiency of your hydraulic systems.





AUTOMOTIVE

FILTRATION

Synchronise rotations, transfer power or create and maintain tension with our comprehensive selection of automotive parts, sourced from the most trusted brands.

Air Dryers & Accessories, Automotive Belts, Automotive Hoses, Automotive Kits & Components, Clutch Bearings, Idlers & Tensioners, Trailer Parts, Universal Joints

Providing versatility for a variety of applications,

functionality, and extend fluid and equipment life.

Breathers, Filter Kits (4WD), Filters, Magnetic Filtration

our range of filtration products will enable

















LINEAR MOTION

High precision linear motion products are key elements in the heart of machines. Therefore, we take pride in offering an extensive high-quality range to control movements with different variables and complexities.

Actuators, Ball Screws, Roller Screws, Profile Rail Products, Round Rail Products, Bearings, Housings, Shafts, Lifting Columns, 7th Axis for Robots **EWELLIX**

LUBRICATION AND EQUIPMENT

Our comprehensive range of lubricants and equipment, covering several leading brands, has been deliberately cultivated to reduce friction and enhance productivity on a variety of machinery.

Automation Lubrication & Accessories, Fluids & Additives, Grease Guns & Accessories, Grease Lubrication, Lubrication Equipment, Oil & Fluid Handling, Oil Lubrication, Spray Lubricants

























OUR **PRODUCTS**



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FASTENERS & FIXINGS

Our extensive range of fasteners and fixings are selectively sourced to deliver the highest quality and standard, holding and securing in a variety of applications for all of your industrial needs.

Band & Buckle Strapping, Cable Ties, Circlips & Retaining Rings, Nuts, Bolts, Screws & Washers, Pins & Clips









PROCESS EQUIPMENT

Designed for chemical and material processing, our range of process equipment provides a specialised solution for multiple industrial applications.

Ducting Hose, Hose Reels, Industrial Valves, Instrumentation, Process Pumps

















MATERIAL HANDLING

Move, store, control and protect materials throughout the process of manufacturing, distribution, consumption and disposal using our comprehensive selection of material handling products.

Conveyor Components, Electric Movers, Lifting & Rigging, Skirting & Insertion Rubbers, Wheels & Castors

















SEALS, GASKETS AND ACCESSORIES

Prevent leakage experienced while under compression using our extensive range of high-quality seals, gaskets and accessories from world-leading suppliers.

Accessories, Bearing Isolators, Gaskets & Packing, O-Rings, Cord & Tubing, Other Seal Types, Radial Oil Seals, Rod, Wiper & Other Seals, Sealing & Spacing Washers, Speedie Sleeves, Transport Industry Seals











PNEUMATICS

Powered by compressed air or inert gases, our extensive range of pneumatic systems & accessories provide intelligent solutions applicable across a variety of applications.

Cylinders, Exhaust Valves & Silencers, Fittings, Gas Struts, Pneumatics Other, Quick Disconnect, Regulators, Solenoid Valves & Coils





TOOLS

From automotive to lubrication, our comprehensive range of tools provides the opportunity to satisfy all your industrial needs in one shop.

Abrasives, Analytic Tools, Automotive Tools, Bearing & Seal Tools, Belt & Pulley Tools, Cutting Tools, Hand Tools, Hardware Tools, Hose Tools, Lubrication Tools

















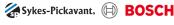












OUR **SERVICES**



OUR **SERVICES**







- Condition Monitoring/ Vibration Analysis tailored to your sites critical plant assets
- · Online 24/7 monitoring hard wired or wirelessly
- · Laser Alignment
- · Infra-red Thermography
- · Oil Analysis
- · Lubrication Analysis & Management
- · In Situ Dynamic Balancing
- · Preventive maintenance
- · RCA (Root Cause Analysis) failure investigation
- · Maximising plant performance while reducing breakdowns



VISIT YOUR LOCAL BRANCH

Our friendly and knowledgeable team are excited to welcome new and existing customers through our doors, assisting you in any way they can. We believe that we must make ourselves a vital part of our customers' success. Therefore, ongoing strategic investments in our key asset - our staff, enable us to meet your most progressive needs.



OUR LOCATIONS

CN 1819



AUCKLAND

Head Office & Branch 67 Lady Ruby Drive, East Tamaki, Auckland 2013 P: (09) 274 0056 nz-auckland@appliednz.com

LOWER HUTT

22 Waione Street, Lower Hutt, Wellington 5012 P: (04) 569 3159 nz-wellington@appliednz.com

DUNEDIN

4-6 McBride Street, Dunedin 9012 P: (03) 455 5652 nz-dunedin@appliednz.com

CHRISTCHURCH

Unit 8, 303 Blenheim Road Upper Riccarton, Christchurch 8041 P: (03) 341 6537 nz-christchurch@appliednz.com

NEW PLYMOUTH

Unit 1, 37 Hurlstone Drive Waiwhakaiho, New Plymouth 4312 P: (06) 769 5152 nz-newplymouth@appliednz.com

PALMERSTON NORTH

601D Tremaine Avenue Palmerston North 4410 P: [06] 356 9145 nz-palmerstonnorth@appliednz.com

HASTINGS

1206 Omahu Road, Hastings 4175 P: (06) 879 4362 nz-hastings@appliednz.com

ROTORUA

47 White Street, Fenton Park, Rotorua 3010 P: (07) 349 2451 nz-rotorua@appliednz.com



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